### First Quarter Ended Report

September 30, 2013 (Un-audited)



**Dadex Eternit Limited** 

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### **COMPANY INFORMATION**

Board of Directors	Abu Talib H.K. Dada- Chairman	(Non - Executive Director)
	Sikander Dada	(Executive Director)
	Maqbool H.H. Rahimtoola	(Non - Executive Director)
	Qazi Sajid Ali	(Non - Executive Director)
	Shahzad M. Husain	(Non - Executive Director)
	Zulfiqar Ali Lakhani	(Non - Executive Director)
	•	
	Samad Dada	(Non - Executive Director)
Chief Executive Officer	Sikander Dada	
Chief Financial Officer/ Company Secretary	Shazam Butt	
Board Audit Committee	Qazi Sajid Ali - Chairman	
	Shahzad M. Husain Samad Dada	
Human Resource and Remuneration	Maqbool H.H. Rahimtoola - Chairm	an
Committee	Sikander Dada	<del></del>
Committee	Qazi Sajid Ali	
Management Team	Sikander Dada - Chief Executive Of	ficer
	Tanveer Saleem- Chief Operating Of	fficer (Technical & Operations)
	Syed Ashar Husain - Chief Operating	
	Shazam Butt - Chief Financial Office	
	Muhammad Ebrahim - General Man	ž , ,
	Munawar Abbas- General Manager (	,
Auditors	Ernst & Young Ford Rhodes Sidat H	lyder, Chartered Accountants
Bankers	Dubai Islamic Bank Pakistan Limited	l
	Habib Bank Limited	
	Habib Metropolitan Bank Limited	
	HSBC Bank Middle East Limited	
	MCB Bank Limited	
	National Bank of Pakistan	
		Cincin 1
	Standard Chartered Bank (Pakistan) United Bank Limited (UBL Ameen)	Limited
Legal Advisor	Surridge & Beecheno	
0	3rd Floor, Finlay House, I.I. Chundr	igar Road.
	Karachi.	
Registered Office	Dadex House, 34-A/1, Block 6, P.E.	C.H.S.,
	Shahrah-e-Faisal, Karachi- 75400	
	Tel: (92-21) 111000789	
	Fax: (92-21) 34315716, 34315725	
	Email: info@dadex.com.pk	
Share Registrar	M/s. JWAFFS Registrar Services (Pri	ivate) Limited
	505, 5th Floor, Kashif Centre, Near	Hotel Mehran,
	Main Shahrah-e-Faisal, Karachi.	•
	Phone: (92-21) 35643871-72	
	Fax: (92-21) 35643873	
	Email: jwaffs@live.com	
Web Site	www.dadex.com	



#### **DIRECTORS' REVIEW**

The Directors are pleased to present their review together with the financial statements of the Company for the three months ended September 30, 2013.

Factors like energy crisis, economic slowdown and restricted purchasing power (for both manufacturers and consumers) affected sales throughout the quarter, while dearth of raw material and shortage of essential fittings continued to hamper sales efforts for the first two months of the quarter. However, the sales outlook for the second quarter is much stronger with full production of the complete PPR and PVC range of products, and strong demand for these products from the markets.

In the period under review, the Company achieved a net turnover of Rs. 535.44 million (September 2012: Rs. 579.11 million), being 7.54% lower than the turnover achieved during the corresponding previous period. The net loss after tax of the Company is Rs. 81.97 million for the three months (September 2012: Profit of Rs. 1.17 million). The major contributors being the ijarah rental of Rs. 25.14 million (September 2012: Rs. 12.7 million), exchange loss of Rs. 23 million (September 2012: Rs. 30.7).

The business environment in coming days seems to be extremely challenging as a whole. High inflation, devaluation of Pak rupees, increases in both Turnover tax and Interest rates, increase in diesel prices and energy crisis prevailing in the country may imbalance the equation thus posing significant business risk for the management to maintain the margins. The continued internal general law and order situation in the country means that the general economic uncertainty weighs heavily on the industrial growth in the country. Rising inflationary trends have further exacerbated this situation.

However, your management will continue to focus on cost minimization, operational efficiencies and expanding the customer base to improve the profitability of the Company in the coming periods.

The Directors would like to extend their thanks to the management team and appreciate the continued support and commitment of all the stakeholders and all cadres of employees of the Company for their continued hard and sincere work and expect them to put in extra efforts in the coming quarter to help the Company to achieve a profitable year.

On behalf of the Board

Karachi: October 30, 2013 Sikander Dada Chief Executive



## CONDENSED INTERIM BALANCE SHEET AS AT SEPTEMBER 30, 2013

ASSETS NON-CURRENT ASSETS Fixed Assets Property, plant and equipment Long-term investment Long-term doans Long-term doans Long-term deposits Deferred tax assets  Stock-in-trade Stock-in-trade Trade debts Accrued interest and other receivables Accrued interest and other receivables Accrued mark-up Share capital Reserves  SHARE CAPITAL AND RESERVES Share capital Reserves  SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES Long-term financing CURRENT LIABILITIES Trade and other payables Loans and other payables Loans trum financing CURRENT LIABILITIES Long-term investment  4 1,294,458 1,301,522  1,294,458 1,301,522  1,294,458 1,301,522  1,294,458 1,301,522  1,294,458 1,301,522  1,294,458 1,301,522  1,294,458 1,301,522  1,294,458 1,301,522  1,294,458 1,301,522  1,294,458 1,301,522  1,31,201,306  1,294,458 1,301,304  1,294,304 1,301,604  1,294,304 1,301,604  1,294,304 1,301,604  1,294,304 1,301,604  1,294,458 1,301,522  1,31,301,301,301,468,540  2,31,301,301,301,301,301,301,301,301,301,			September 30, 2013	June 30, 2013
NON-CURRENT ASSETS		Note	(Un-audited) (Rupees	(Audited) in '000)
Fixed Assets				
Intangible assets				
Long-term investment		4		1,301,522
Long-term loans			1,294,458	1,301,522
Deferred tax assets	Long-term loans	5		
Table   Tabl			,	
Stores, spare parts and loose tools   37,551   Stock-in-trade   6   869,952   982,607	Deterred tax assets			
Stores, spare parts and loose tools   37,551   Stock-in-trade   6   869,952   982,607	CUDDENIT ACCETS			
Stock-in-trade			37,551	33,147
Loans and advances	Stock-in-trade		869,952	982,607
Trade deposits and short-term prepayments         9         25,826         25,994           Accrued interest and other receivables         10         12,074         13,096           Sales tax & excise duty - net         28,087         28,157           Taxation - net         156,199         144,964           Cash and bank balances         11         7,433         17,782           1,387,013         1,468,540           TOTAL ASSETS         2,814,565         2,881,060           EQUITY AND LIABILITIES           Share capital Reserves         107,640         107,640           Share capital Reserves         99,586         177,942           207,226         285,582           SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES           Long-term financing         88,889         88,889           CURRENT LIABILITIES         21,941         21,941           Accrued mark-up Short-term borrowings Current portion of long-term financing         13         11,111         11,111           CONTINGENCIES AND COMMITMENTS         14				
Accrued interest and other receivables Sales tax & excise duty - net 28,087 (28,157) Taxation - net 156,199 (144,964) Cash and bank balances 11 (7,433) (17,782) (1,387,013) (1,468,540) (1,387,013) (				
Sales tax & excise duty - net       28,087       28,157         Taxation - net       156,199       144,964         Cash and bank balances       11       7,433       17,782         1,387,013       1,468,540         TOTAL ASSETS       2,814,565       2,881,060         EQUITY AND LIABILITIES         Share capital Reserves       107,640       107,640         Reserves       99,586       177,942         207,226       285,582         SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES         Long-term financing       88,889       88,889         CURRENT LIABILITIES         Trade and other payables       12       920,178       854,271         Accrued mark-up       21,941       21,941       21,691         Short-term borrowings       773,607       824,290         Current portion of long-term financing       13       11,111       11,111         1,711,363         CONTINGENCIES AND COMMITMENTS       14		-		1 1
Taxation - net Cash and bank balances       11       156,199 7,433 17,782 17,782 1,387,013 1,468,540 17,782 1,387,013 1,468,540         TOTAL ASSETS       2,814,565 2,881,060         EQUITY AND LIABILITIES       3       107,640 107,640 107,640 17,942 107,226 17,942 10		10		
Cash and bank balances       11       7,433       17,782         1,387,013       1,468,540         TOTAL ASSETS       2,814,565       2,881,060         EQUITY AND LIABILITIES         Share capital Reserves       107,640       107,640         P9,586       177,942         207,226       285,582         SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES         Long-term financing       88,889       88,889         CURRENT LIABILITIES         Trade and other payables       12       920,178       854,271         Accrued mark-up Short-term borrowings       21,941       21,941       21,691         Short-term borrowings Current portion of long-term financing       13       11,111       11,111       11,111         CONTINGENCIES AND COMMITMENTS       14				
1,387,013		11		
EQUITY AND LIABILITIES  SHARE CAPITAL AND RESERVES Share capital Reserves  Share capital Reserves  Share capital Reserves  Share capital Reserves  Share capital Reserves  107,640 99,586 177,942 207,226 285,582  SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES Long-term financing  88,889  SR,889  CURRENT LIABILITIES Trade and other payables Accrued mark-up Short-term borrowings Current portion of long-term financing 13 11,111 11,726,837 1,711,363  CONTINGENCIES AND COMMITMENTS 14				
SHARE CAPITAL AND RESERVES         Share capital Reserves       107,640 99,586 177,942         207,226       285,582         SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES         Long-term financing       88,889       88,889         CURRENT LIABILITIES         Trade and other payables       12       920,178 21,941 21,691         Accrued mark-up Short-term borrowings       21,941 21,691       21,941 21,691         Current portion of long-term financing       13       11,111 11,111       11,111 11,111         CONTINGENCIES AND COMMITMENTS       14	TOTAL ASSETS		2,814,565	2,881,060
Share capital Reserves       107,640       107,640       107,640       99,586       177,942       207,226       285,582         SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES Long-term financing       791,613       795,226         CURRENT LIABILITIES       88,889       88,889         Trade and other payables       12       920,178       854,271         Accrued mark-up       21,941       21,691       Short-term borrowings       773,607       824,290         Current portion of long-term financing       13       11,111       11,111       11,111         CONTINGENCIES AND COMMITMENTS       14	EQUITY AND LIABILITIES			
Reserves   99,586   177,942   207,226   285,582	SHARE CAPITAL AND RESERVES			
SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES Long-term financing         791,613         795,226           CURRENT LIABILITIES Long-term financing         88,889         88,889           CURRENT LIABILITIES Trade and other payables         12         920,178 21,941 21,691 21				
SURPLUS ON REVALUATION OF FIXED ASSETS NON-CURRENT LIABILITIES         791,613         795,226           NON-CURRENT LIABILITIES         88,889         88,889           CURRENT LIABILITIES         2         920,178         854,271           Accrued and other payables         12         920,178         854,271           Accrued mark-up         21,941         21,691           Short-term borrowings         773,607         824,290           Current portion of long-term financing         13         11,111         11,111           CONTINGENCIES AND COMMITMENTS         14	Reserves		99,586	177,942
NON-CURRENT LIABILITIES             Long-term financing         88,889         88,889         88,889           CURRENT LIABILITIES           Trade and other payables         12         920,178         854,271         21,941         21,691         21,691         824,290         824,290         60,000         11,111         11,111         11,111         11,111         11,111         11,111         11,111         11,711,363         10,711,363         1			207,226	285,582
CURRENT LIABILITIES         Trade and other payables       12       920,178       854,271         Accrued mark-up       21,941       21,691         Short-term borrowings       773,607       824,290         Current portion of long-term financing       13       11,111       11,111         1,726,837       1,711,363     CONTINGENCIES AND COMMITMENTS			791,613	795,226
Trade and other payables       12       920,178       854,271         Accrued mark-up       21,941       21,691         Short-term borrowings       773,607       824,290         Current portion of long-term financing       13       11,111       11,111         1,726,837       1,711,363	Long-term financing		88,889	88,889
Accrued mark-up Short-term borrowings Current portion of long-term financing         21,941 773,607 11,111         21,691 824,290 11,111           13         11,111 1,726,837         17,11,363	CURRENT LIABILITIES			
Short-term borrowings	and the second of the second o	12	1 1	
Current portion of long-term financing         13         11,111         11,111           1,726,837         1,711,363				
CONTINGENCIES AND COMMITMENTS 14 1,726,837 1,711,363		13		1 / 1
CONTINGENCIES AND COMMITMENTS 14	Current portion of long-term mancing	1.5		
TOTAL EQUITY AND LIABILITIES         2,814,565         2,881,060	CONTINGENCIES AND COMMITMENTS	14	1,. 20,00.	-,, -1,000
	TOTAL EQUITY AND LIABILITIES		2,814,565	2,881,060

The annexed notes from 1 to 25 form an integral part of these condensed interim financial statements.

Shazam ButtSikander DadaShahzad M. HusainChief Financial OfficerChief ExecutiveDirector



#### CONDENSED INTERIM PROFIT AND LOSS ACCOUNT FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013 (UN-AUDITED)

		September 30, 2013	September 30, 2012
	Note	(Rupees	in '000)———
Turnover - net	15	535,444	579,114
Cost of sales	16	(493,462)	(455,579)
Gross profit		41,982	123,535
Distribution cost		(44,568)	(54,553)
Administrative expenses		(51,057)	(46,310)
Other operating expenses		(23,372)	(4,310)
Other operating income	17	9,509	19,915
Operating (loss) / profit		(67,506)	38,277
Finance cost	18	(27,469)	(31,286)
Share of loss on investment in an associate	5.2		
(Loss) / profit before taxation		(94,975)	6,991
Taxation	19	13,006	(5,817)
(Loss) / profit for the period		(81,969)	1,174
(Loss) / Earnings per share - Basic and diluted		Rs. (7.62)	Re. 0.11

The annexed notes from 1 to 25 form an integral part of these condensed interim financial statements.

**Shazam Butt** Chief Financial Officer **Sikander Dada** Chief Executive



#### CONDENSED INTERIM STATEMENT OF COMPREHENSIVE INCOME FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013 (UNAUDITED)

		Three mor	ths ended
	Note	September 30, 2013 ———— (Rupees	2012
(Loss) / profit for the period Other comprehensive income for the period		(81,969)	1,174
Total comprehensive (loss) / income for the period		(81,969)	1,174

The annexed notes from 1 to 25 form an integral part of these condensed interim financial statements

Shazam Butt Chief Financial Officer **Sikander Dada** Chief Executive



## CONDENSED INTERIM CASH FLOW STATEMENT FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013 (UN-AUDITED)

	September 30, 2013	September 30, 2012
Note	——— (Rupee	s in '000)———
CASH FLOWS FROM OPERATING ACTIVITIES		
Cash generated/(used in) from operations 21 Taxes paid Long-term loans and advances - net	95,808 (20,035) (290)	(194,610) (26,969) (282)
Net cash flows generated/(used in) operating activities	75,483	(221,861)
CASH FLOWS FROM INVESTING ACTIVITIES		
Capital expenditure Proceeds from disposal of fixed assets Interest received	(7,715) 75	(7,236) - 39
Net cash flows used in investing activities	(7,640)	(7,197)
CASH FLOWS FROM FINANCING ACTIVITIES		
Short-term borrowing (paid)/obtained (net of repayments) Interest/mark-up paid Dividends paid 22	(50,683) (27,219) (290)	288,676 (3,438) (941)
Net cash flows (used in)/generated from financing activities	(78,192)	284,297
Net (decrease )/increase in cash and cash equivalents	(10,349)	55,239
Cash and cash equivalents at the beginning of the period	17,782	4,676
Cash and cash equivalents at the end of the period	7,433	59,915

The annexed notes from 1 to 25 form an integral part of these condensed interim financial statements.

**Shazam Butt** Chief Financial Officer **Sikander Dada** Chief Executive



# CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013 (UN-AUDITED)

		Reserves				
	Issued,	Capital	Revenue	reserves		
	subscribed and paid-up capital	reserves- shares premium	General	Unappr- opriated profit / (loss)	Total	Grand Total
Balance as at July 1, 2012	107,640	5,655	-	170,143	175,798	283,438
Surplus on Revaluation of fixed assets realized on account of incremental depreciation charged on related assets for the year	_	-	_	3,613	3,613	3,613
Profit for the period		-	-	1,174	1,174	1,174
Balance as at September 30, 2012	107,640	5,655	-	174,930	180,585	288,225
Balance as at July 1, 2013	107,640	5,655	160,000	12,287	177,942	285,582
Surplus on Revaluation of fixed assets realized on account of incremental depreciation charged on related assets for the year	-	-	-	3,613	3,613	3,613
Loss for the period	-	-	-	(81,969)	(81,969)	(81,969)
Balance as at September 30, 2013	107,640	5,655	160,000	(66,069)	99,586	207,226

The annexed notes from 1 to 25 form an integral part of these condensed interim financial statements.

Shazam Butt Chief Financial Officer **Sikander Dada** Chief Executive



## NOTES TO THE CONDENSED INTERIM FINANCIAL STATEMENTS (UN-AUDITED) FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2013

#### 1. NATURE AND STATUS OF BUSINESS

Dadex Eternit Limited (the Company) is a limited liability company incorporated in Pakistan on April 13, 1959 as a public limited company under the Companies Ordinance, 1984 and is quoted on Karachi Stock Exchange. The registered office of the Company is situated at Dadex House, 34-A/1, Block 6, P.E.C.H.S, Sharah-e-Faisal, Karachi. The Company has three factories situated at Karachi, Hyderabad and Sunder (Lahore). The principal business of the Company is to manufacture and the sale of construction material, which mainly includes piping systems and other allied products manufactured from chrysotile cement, rubber and plastics, merchandising of imported pipe fittings, accessories and other building products. The Company is also engaged in providing irrigation solutions for agriculture and landscaping.

Sikander (Private) Limited is the holding company, which held 6,800,648 (2012: 6,800,648) ordinary shares of Rs.10/- each of the Company representing 63.18 percent (2012: 63.18 percent) shareholding as of the balance sheet date.

#### 2. BASIS OF PRESENTATION

These interim condensed financial statements are un-audited and are being submitted to the shareholders as required under Section 245 of the Companies Ordinance, 1984. These accounts have been prepared in accordance with the requirements of the Companies Ordinance, 1984, directives issued by the Securities & Exchange Commission of Pakistan (SECP) and International Accounting Standard 34 "Interim Financial Reporting" as applicable in Pakistan. These should be read in conjunction with the financial statements of the Company for the year ended June 30, 2013.

#### 3. SIGNIFICANT ACCOUNTING POLICIES

The accounting policies and the methods of computation adopted in the preparation of these interim condensed financial statements are the same as those applied in the preparation of the preceding annual financial statements of the Company for the year ended June 30, 2013.

	September 30,	June 30,
	2013	2013
	(Un-audited)	(Audited)
Note	—— (Rupees i	n '000)—

#### 4. PROPERTY, PLANT AND EQUIPMENT

Operating fixed assets	4.1	1,274,066	1,285,694
Capital work-in-progress	4.2	20,392	15,828
	1,294,458	1,301,522	



	Not		September 30, 2013 (Un-audited) —— (Rupees i	June 30, 2013 (Audited) in '000)
4.1	The following is the movement in operating fixed assets during the period/year:			
	Opening balance Add: Additions during the period/year 4.1  Less: Disposals during the period/year (WDV) Depreciation charge for the period/year 4.1	.2	1,285,694 3,199 1,288,893 (48) (14,779)	1,291,077 55,646 1,346,723 (61,029)
4.1.1	Operating fixed assets (WDV)  Additions including transfers during the period	d/yeai	<u>1,274,066</u>	1,285,694
	Building Plant and machinery Furniture & Fixture Office and factory equipment		3,014 	9,625 43,516 562 1,943 55,646
4.1.2	Disposals during the period/year - at WDV			
	Plant & Machinery costing Rs. 0.879 million (June 30, 2013: Rs. Nil) Office and factory equipments costing Rs.0.055 million (June 30, 2013: Rs. Nil)		48 48	- - -
4.1.3	Depreciation charged during the period / year			
	Cost of sales Distribution cost Administrative expenses		13,502 779 498 14,779	54,739 3,956 2,334 61,029
4.2	Capital work-in-progress			
	Plant and machinery - Green House Farming Syste Impairment loss on plant and machinery	em	13,979 (8,811) 5,168	13,979 (8,811) 5,168
	Advance against purchase of operating fixed assets		15,224	10,660
5.	LONG-TERM INVESTMENT - Equity meth	od	<u>20,392</u>	15,828

5.1 The Company has 48.04 percent (June 30, 2013: 48.04 percent) shareholding [i.e. 625,000 (June 30, 2013: 625,000) in the ordinary shares of Rs.10/- each] of Berdex Construction Chemicals (Private) Limited (Berdex). Berdex is engaged in marketing and distribution of construction chemicals in Pakistan. The investment in Berdex amounted to Rs.5 million.



Based on the un-audited financial statements of Berdex for the year ended June 30, 2013, Berdex has reported a loss of Rs. 0.401 million and accumulated losses of Rs.13.175 million. Due to unavailability of the financial statements of the Berdex for the three months ended September 30, 2013, the Company has not accounted for an adjustment in these condensed interim financial statements. Further, the impact of such adjustment, if any, are considered immaterial by the management of the Company due to limited operations by Berdex during the period.

	Note	September 30, 2013 (Un-audited) —— (Rupees i	2013 (Audited)
STOCK-IN-TRADE			
Raw materials - in hand - in transit	6.1	397,273 47,733 445,006	364,579 187,909 552,488
Work-in-process Finished goods	6.2	79,969	83,853
<ul> <li>Manufactured</li> <li>Trading [including in transit of Rs. 11.840</li> </ul>	6.3	238,835	235,764
million (June 30, 2013: Rs.15.089 million)	)] 6.4	106,142	110,502
		344,977	346,266
		869,952	982,607

- 6.1 Includes raw materials costing Rs.2.563 million (June 30, 2013: Rs.2.563 million) which are carried at net realizable value of Rs. 1.383 million (June 30, 2013: Rs. 1.383 million).
- 6.2 Includes product costing Rs. 43.428 million (June 30, 2013: Rs.43.428 million) which are carried at net realizable value of Rs. 27.946 million (June 30, 2013: Rs. 27.946 million)
- 6.3 Includes products costing Rs.70.645 million (June 30, 2013: Rs.70.645 million) which are carried at net realizable value of Rs. 37.434 million (June 30, 2013: Rs. 37.434 million).

#### 7. TRADE DEBTS

6.

The carrying value of the trade debts is adjusted after taking the effect of the provision of Rs. 116.453 million (June 30, 2013: Rs.116.517 million). Such provision includes an amount of Rs.15.632 million (June 30, 2013: Rs.15.632 million) recoverable from an exemployee who had reportedly collected the amount from customers and did not surrender the same to the Company. A law suit has been filed against the exemployee to recover the above amount.



		Note	September 30, 2013 (Un-audited) ——(Rupees i	June 30, 2013 (Audited) n '000)——
8.	LOANS AND ADVANCES			
	Loans - secured, considered good Current portion of long-term loans		940	657
	Employees Suppliers Others  Advances - considered doubtful Suppliers / contractors Provision for doubtful advances		9,352 76,455 140 85,947 500 (500) 	7,145 53,771 140 61,056 500 (500) 
9.	TRADE DEPOSITS AND SHORT-TERM PREPAYMENTS			
	Trade deposits Provision for doubtful trade deposits		8,274 (5,242) 3,032	11,354 (5,107) 6,247
	Margin deposits Other deposits		15,301 5,735 24,068	15,301 1,930 23,478
	Prepayments Rent & Others		1,758 25,826	2,516 25,994

#### 10. ACCRUED INTEREST AND OTHER RECEIVABLES

Included herein accrued interest on PLS saving account and receivable from tenant amounting to Rs.0.005 million and Rs. 1.473 million (June 30, 2013: Rs. 0.006 million and Rs. 1.585 million) respectively.

		Note	September 30, 2013 (Un-audited) ——(Rupees i	
11.	CASH AND BANK BALANCES			
	Cash in hand		2,299	488
	Cash at banks in: Current accounts - Local currency PLS saving account		4,934 200 7,433	16,919 375 17,782



#### 12. TRADE AND OTHER PAYABLES

Included herein advance from customers and unclaimed dividend amounting to Rs. 215.594 million and Rs. 17.568 million (June 30, 2013: Rs. 177.433 million and Rs. 17. 858 million) respectively.

September 30, June 30, 2013 2013 (Un-audited) (Audited) Note — (Rupees in '000)

#### 13. SHORT-TERM BORROWINGS - secured

Running finances utilized under			
mark-up arrangements	13.1 & 13.2	769.252	760,780
Demand Finance	13.1 & 13.2	4,355	63,510
		<b>773,60</b> 7	824,290

- 13.1 These finance facilities have been obtained from various commercial banks aggregating to Rs.900 million (June 30, 2013: Rs.900 million) out of which Rs. 126.393 million (June 30, 2013: Rs.75.710 million) remains unutilized as at the balance sheet date. These facilities are secured by the creation of a first pari passu charge against hypothecation of the company's stock-in-trade and trade debts of Rs. 1,287.333 million and equitable mortgage charge of Rs. 134 million over property situated at plots # 36-37 N, Jinnah Park Industrial Area, Gulberg II, Lahore.
- **13.2** These facilities carry mark-up rate of 10.28 to 11.51 percent (June 30, 2013: 10.78 to 12.38 percent) per annum.
- **13.3** During the year, the Company has availed and repaid the finance against trust receipt facility of Rs. 67 million carrying markup at the rate of 3 months KIBOR plus 1.75 percent per annum.

#### 14. CONTINGENCIES AND COMMITMENTS

#### 14.1 Contingencies

**14.1.1** There is no change in the status of Contingencies as disclosed in the Audited Financial Statements for the year ended June 30, 2013.

	September 30,	June 30,
	2013	2013
	(Un-audited)	(Audited)
Note	— (Rupees i	n `000)—

**14.1.2** Bonds and letters of guarantee issued by banks **52,498** 64,897

These are secured by a first pari passu hypothecation charge as disclosed in note 13.1.



		Note	September 30, 2013 (Un-audited) —— (Rupees i	June 30, 2013 (Audited) n '000)
14.2	Commitments			
	Commitments are as follows: Letters of credit Post dated cheques Import contracts Local purchase contract	14.2.1	67,492 130,021 208,992 110,938 517,443	249,281 110,781 144,722 18,171 522,955

- 14.2.1 Represents post dated cheques of Rs. 130.021 million (June 30, 2013: Rs. 110.781 million) issued in favour of Collector of Customs on account of import of raw material under SRO 565(I)/2006 dated June 05, 2006 as amended vide SRO 564(I)2008 dated June 11, 2008
- 14.2.2 The Company has entered into an Ijarah agreement dated June 15, 2012 with United Bank Limited in respect of commercial property (representing leasehold land, building and plant and machinery) for a period of five years. Total Ijarah payments due under the agreement is Rs. 499.726 million and are payable in monthly installments latest by June 15, 2017. Taxes, repairs (other than major repairs) and replacement cost incidental to ownership and insurance costs are to be borne by the Company (lessee). These payments are secured against a promissory note in favor of lessor for the entire amount of the Ijarah rentals and security deposit of Rs. 40 million. Under an Ijarah agreement, the lessee has a right to sub lease the portion of said commercial property. Future minimum rentals payable under Ijarah agreement as at period / year end are as follows:

	Note	September 30, 2013 (Un-audited) —— (Rupees i	
Not later than one year Later than one year		99,348 269,060 368,408	99,348 293,897 393,245
15. TURNOVER - NET			
LOCAL - manufactured - trading - others		557,433 59,154 1,420 618,007	575,590 55,989 12,909 644,487
EXPORT			19,751
Less: Returns Sales Tax		618,007 - 82,563 82,563 535,444	1,919 83,205 85,124 579,114



			Three mo	nths ended
			September 30, 2013	September 30 2012
				udited)———
16.	COST OF SALES	Note	(Rupee	s in '000)———
	Manufactured Raw materials consumed			
	Opening stock		552,488	464,842
	Purchases		235,415	631,476
	Closing stock	6	(445,006)	(736,263)
			342,897	360,055
	Net Stores, spare parts and loose tools co Salaries, wages and benefits [including Rs. Nil (September 30, 2012: Rs.0.900		14,282	10,662
	in respect of bonus to workers]	illimoti)	31,424	28,005
	Procured services		12,965	9,374
	Fuel, water and power		23,786	28,868
	Insurance		1,513	1,513
	Traveling		22	36 503
	Communication Depreciation	4.1.3	266 13,502	13,597
	Rent, rates and taxes	1.1.5	811	1,411
	Repairs and maintenance		7,061	7,352
	Technical Assistance Fee		2,331	-
	Printing and stationery		184	166
	Other expenses		525	394
	Opening stock of work-in-process		108,672 83,853	101,881 91,979
	Closing stock of work-in-process	6	(79,969)	(94,344)
	Cost of goods manufactured		455,453	459,571
	Opening stock of finished goods		235,764	186,232
	Closing stock of finished goods	6	(238,835)	(224,041)
			452,382	421,762
	Trading			
	Opening stock		110,502	53,369
	Purchases		38,718	27,328
	C1 : 1		149,220	80,697
	Closing stock	6	(106,142)	(46,613)
	Sala of agrap		43,078	34,084
	Sale of scrap		(1,998)	(267)
4=	OFFICE OPERATION OF THE		<u>493,462</u>	455,579
17.	OTHER OPERATING INCOME			
	Income from financial assets Income from bank deposits		_	39
	Income from non-financial assets		_	37
	Gain on disposal of operating assets		75	-
	Rental income - investment property		9,185	9,601
	Sundry Income/Receipts		8	10,227
	Product Installation revenue		241	48
			9,509	19,915



40	Note	2013 ——— (Un-au	September 30, 2012 adited)————————————————————————————————————
18.	FINANCE COST  Mark-up on short-term borrowings Bank and other charges	26,871 598 27,469	30,675 611 31,286
19.	TAXATION		
	Current - for the year Deferred	9,799 (21,805) (13,006)	5,817 5,817
20.	TRANSACTIONS WITH RELATED PARTIES		

The related parties and associated undertakings comprise of associated companies, group companies, staff retirement funds, chief executive, directors and key management personnel. The transactions and balances with related parties and associated undertakings are as follows:

Three months ended					
September 30, September 30,					
2013	2012				
	——— (Un-audited)———				
——— (Rupees in '000)———					
saction					

#### Related parties

#### Nature of trans

#### Transactions with associated companies due to common directorship:

Berger Paints Pakistan Limited	Purchase and sale of goods	55	
Sikander (Private) Limited	Rent paid	387	
Cyber Internet Services (Private) Limited	Sale of goods	1,466	
Century Insurance Company Limited (CICL)	General Insurance Insurance premium paid to Habib Insurance Company Limited [CICL is co-insurer with 20% share (September 30, 2012:20% share)]	<u>-</u>	500
Staff retirement benefits Dadex Eternit Limited- Provident Fund	Employer Contribution	2,731	2,512
Key management personnel Sikander Dada (Chief Executive)	Salary and other employment benefits	4,188	3,808



			Three months ended	
			September 30, 2013	September 30, 2012
				ıdited)
		Note		s in '000)——
21.	CASH USED IN OPERATIONS		` 1	,
	(Loss) / Profit before taxation		(94,975)	6,991
	Adjustments for non cash charges and other	items:		
	Depreciation - operating fixed assets Depreciation - revaluation of land Gain on disposal of fixed assets - net Interest income	4.1.4	11,166 3,613 (75)	11,608 3,613 - (39)
	Interest / mark-up expense Working capital changes	20.1	27,469 148,610 95,808	31,286 (248,069) (194,610)
21.1	Working capital changes			
	Decrease / (increase) in current assets			
	Stores, spare and loose tools		(4,404)	(934)
	Stock-in-trade Trade debts		112,655 (1,924)	(304,839) (3,570)
	Loans and advances		(25,174)	(2,477)
	Trade deposits and short-term prepayments		168	(4,746)
	Other receivables		1,022	(10,068)
	Sales tax and excise duty payable (net)		70	(21,533)
			82,413	(348,167)
	Decrease / (increase) in current liabilitie	es	CC 40=	400.000
	Trade and other payables		66,197	100,098
			148,610	(248,069)
22.	DIVIDEND PAID			
	<b>Declared and paid during the three mone</b> Final cash dividend Nil (September 30, 2012)			941



#### 23. INFORMATION ABOUT OPERATING SEGMENTS

	Chrysotile Cement	Plastic —— (Rupees	Others s in '000) —	Total
Three months ended September 30, 2	2013			
TURNOVER - net	221,391	312,123	1,930	535,444
RESULT				
Segment result	379	(53,537)	(308)	(53,466)
Unallocated expense				
Other operating expenses Other operating income Finance cost Taxation Loss for the period				(23,372) 9,332 (27,469) 13,006 (81,969)
Three months ended September 30, 201	2			
TURNOVER - net	210,813	368,160	141	579,114
RESULT				
Segment result	31,999	(8,853)	(425)	22,720
Unallocated expense Other operating expenses Other operating income Finance cost Taxation Profit for the period				(4,310) 19,867 (31,286) (5,817) 1,174
ASSETS AND LIABILITIES				
September 30, 2013				
Segment assets	467,616	1,010,666	123,576	1,601,858
Unallocated corporate assets Total assets				1,212,707
			:	2,814,565
Segment liabilities	476,336	265,318	32,273	773,926
Unallocated corporate liabilities				952,911
Total liabilities			:	1,726,837
<u>June 30, 2013</u>				
Segment assets	478,330	1,113,523	125,021	1,716,874
Unallocated corporate assets Total assets				1,164,186 2,881,060
Segment liabilities	391,710	397,185	5,414	794,309
Unallocated corporate liabilities Total liabilities			-	1,005,943 1,800,252



#### 23.1 Geographical information

#### Turnover

The Company's turnover represents local and export sales of Rs. 535.444 million and Rs. Nil (September 30, 2012: Rs. 559.363 million and Rs. 19.751 million) respectively.

	Three months ended		
	September 30,	September 30,	
	2013	2012	
	——— (Un-audited)———		
Note	—— (Rupees in '000)———		

Non-Current assets

Pakistan 1,427,552 1,390,328

Non-current assets for this purpose consist of property, plant and equipment, intangible assets, investment property, long-term investment, loans and deposits, deferred tax asset.

#### 24. DATE OF AUTHORISATION FOR ISSUE

**24.1** These condensed interim financial statements have been authorised for issue on October 30, 2013 by the Board of Directors of the Company.

#### 25. GENERAL

**25.1** All figures have been rounded off to the nearest thousand rupees, unless otherwise stated.

**Shazam Butt** Chief Financial Officer Sikander Dada Chief Executive

